

Subventions Romania 2014 2020 *for industrial investments*

ir. Freddy M.E. Jacobs
CIBR
Seminar 13 November 2015
www.pbsworldwide.com
www.investromania.be



We thank our event sponsors !





Who are they ?

- n **Suraki** is producer of exotic food products.
- n **Murfatlar** is most probably one of the best wine producers in Romania.
- n **PBS Worldwide**: a service company that assists in the pre - project phase, company creation or asset deal, the actual project and the start-up of your exploitation with or without subventions – they assisted and created more then 100 companies in Romania.
- n **CIBR (Belgian Romanian Real Estate Chamber)**: lobby, networking, business clubs, seminars, dedicated services to members to develop their business. Cibr is operating two '**business and incubation centers**' in Romania and is planning nr. 3 for 2016.



Activities PBS Worldwide in Romania


- | | |
|---------------------------------------|-------------------------|
| 1. Company creation | 1. Interim management |
| 2. Business centers | 2. Subventions |
| 3. Incubation: we build your business | 3. Renewable energy |
| 4. Recruitment | 4. Real estate services |



Index

- n The set-up of the investment & subventions files
- n Subvention program samples

"The set-up of the investment and the screening for funds should be done at the same time ."



Who is eligible ?

- n Those that already exist !
- n Consider a take-over to accelerate applications - including the projects that they did – 5 year rule get approval before you buy in a letter from the ministry of agriculture
- n It is very important to make a planning 12 months upfront in cooperation with a team of specialists
- n Most investors are too late or do not want to pay for the expert team and they loose the money and effort

Easy and free money does not exist.....



Subsidy search & project engineering

- n Everything is in Romanian language because it is too early for translations
- n Hire a consultant/manager/interim manager with experience in the domain of structural instruments and/or structural funds
- n Start asap and make sure that the consultant/manager/interim manager does the job - We provide this services on an interim project management basis



Glossery of sections - *new*

POCU

Programul Operational CAPITAL UMAN

POC

Programul Operational COMPETITIVITATE

POIM

Programul Operational INFRASTRUCTURA MARE

POAT

Programul Operational ASISTENȚĂ TEHNICĂ

POR

Programul Operational DEZVOLTARE REGIONALĂ

POCA

Programul Operational CAPACITATE ADMINISTRATIVĂ



Our selection for industry

n **POR** <http://www.fonduri-ue.ro/por-2014>

n **POIM** <http://www.fonduri-ue.ro/poim-2014>

n **POC** <http://www.fonduri-ue.ro/poc-2014>



POR

- Priority axis 1 - Promote the transfer of technology
- Priority axis 2 - To improve the competitiveness of small and medium enterprises
- Priority axis 3 - Transition of the economy to a reduced carbon emission
- Priority axis 4 - Sustainable urban development
- Priority axis 5 - Help for the urban environment to protect and conserve the cultural patrimony
- Priority axis 6 - Improving road infrastructure of regional importance
- Priority axis 7 - The diversification of local economies through sustainable tourism development
- Priority axis 8 - Health and social infrastructure development
- Priority axis 9 - Supporting economic and social regeneration of deprived urban communities
- Priority axis 10 - To improve the educational infrastructure
- Priority axis 11 - Geographical expansion of the system of property registration in cadastre and land registry
- Priority axis 12 - Technical assistance

The exchange rate RON / EUR used in this call for proposals is 4.43 RON / EUR



POR guides – samples micro

- *Guide 2.1 Eligible applicants under this call for proposals are companies or cooperatives which fall into the category of micro-enterprises .*
- *The maximum amount of aid under the de minimis , which can be granted to a single undertaking is 200,000 euro*
- *The exchange rate RON / EUR used in this call for proposals is 4.43 RON / EUR*
- *works for construction / expansion / modernization of premises and production / supply of services micro businesses, including related general utilities (water supply, sewerage, gas, heating, electricity, PSI);*
- purchase of technological equipment, tools, work installations, furniture, computer equipment, office equipment, devices and measurement equipment, control and regulation;
- purchase of facilities / equipment specific to obtain energy savings, and systems using renewable / alternative energy to streamline activities for which it sought financing up to 15% of the eligible project
- Investment in intangible assets: patents, licenses, trademarks, software, other similar rights and assets
- Investment in the development of websites for presenting work and their products or services, including online marketing tools.

Copyright © Freddy Jacobs - 2015



POIM

- Priority Axis 1 - Improving mobility by developing the TEN -T and underground
- Priority Axis 2 - Development of a multimodal transport system , quality , sustainability and efficient system
- Priority Axis 3 - Development of the environment in terms of efficient management resources
- Priority Axis 4 - Environmental protection measures for biodiversity conservation , monitorin gair quality and remediation of historically contaminated sites
- Priority Axis 5 - Promoting climate change adaptation , prevention and management risks
- Priority Axis 6 - Promoting clean energy and energy efficiency to support a low carbon economy
- Priority Axis 7 - Increasing energy efficiency in the centralized system heating in selected cities
- Priority Axis 8 - Smart and sustainable electricity transmission and natural gas



POIM – Samples Axis 1

Priority Axis 1 - research, technological development and innovation in support of economic competitiveness and business development

1.1. Promoting investment in, developing links and synergies between businesses, research centers and development and higher education, in particular the promotion of investment in the development of products and services, technology transfer, social innovation, eco-innovation and public service applications, demand stimulation networking, clusters and open innovation through smart specialization and support activities technological and applied research, pilot lines, actions early product validation, production capacity of advanced and first production in particular in Key Enabling Technologies and diffusion of general purpose technologies

Action 1.1.1: Large infrastructures

Action 1.1.2: Developing networks R & D centers, nationally coordinated and linked with European and international networks in the field and providing access to scientific publications and databases researchers European and international clung

Action 1.1.3: Creating synergies with the program Horizon 2020 of the European Union and other international RDI programs

Action 1.1.4: Attracting foreign staff with advanced skills to build capacity

1.2. Improving infrastructure for research and innovation (R & I) and capacities to develop excellence and promoting centers of competence, in particular those of European interest, by linking them with existing structures or emerging clustering pursuing innovation and economic development in a development that meets the needs of the communities in which they are interested in developing

Action 1.2.1: Stimulating demand for innovation by enterprises RDI projects undertaken by individual companies or in partnership with R & D institutes and universities in order to process and product innovation in the sectors which have potential for growth

Action 1.2.2: Tools and measures credit risk capital for innovative SMEs and research organizations that meet market demands

Action 1.2.3: Knowledge Transfer Partnerships (Knowledge Transfer Partnerships)



POIM – Samples Axis 2

Priority Axis 2 - Information and Communication Technology (ICT) for a competitive digital economy Investment Priorities

2.1. Expanding broadband deployment and diffusion of high-speed networks and supporting the adoption of emerging technologies and networks for the digital economy; digital inclusion, culture and e-health online

Action 2.1.1 Improving broadband infrastructure and access to internet

2.2. The development of ICT products and services, e-commerce and enhancing demand for ICT;

Action 2.2.1 Support the growth of the ICT sector added value and innovation in the field by developing clusters

Action 2.2.2 Support the use of ICT for business development, in particular the framework for conducting e-commerce

2.3. Strengthening ICT applications for e-government, e-learning

Action 2.3.1 Consolidate and ensure interoperability of information systems dedicated to e-government services 2.0 centered type events in the life of citizens and businesses, governmental cloud computing development and communication of social media, the Open Data and Big Data Ensuring cybersecurity ,

Action 2.3.2 OS 2.4 ICT systems and computer networks Action

2.3.3 Improving digital content and systemic ICT infrastructure in e-education, e-inclusion, e-health and e-culture

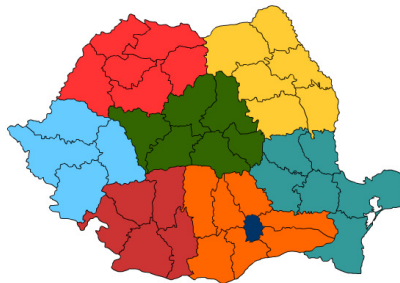


POC

- n Priority Axis 1 - research , technological development and innovation in support economic competitiveness and business development
- n Priority Axis 2 - Information and Communication Technology (ICT) for competitive digital economy
- n Sample guide

POSMEDIU under POIM

- n All is under POIM
- n Website : <http://www.posmediu.ro>





State aid 332/2014

Government Decision 332/2014 – State aid for investments which promote regional development through job creation

The state aid scheme is available to companies registered in Romania, for investments to be developed in Romania in any region

The state aid scheme aims promoting regional development through job creating

Overall budget: 600 million Euro

Annual budget: 100 million Euro

The total estimated number of companies which will benefit: 1700

Contracting period: July 1, 2014 – December 31, 2020

Payment period: 2015 – 2025



Continued

KEY CRITERIA FOR GRANTING THE STATE AID

The number of new jobs/minimum number of jobs to be created 10 Jobs

Period of creating at least 10 jobs – 1 YEAR

Location of investment - for counties where the unemployment rate is higher than the country's average

Net profit margin of the applicant in the last financial year above 2%

Share capital applicant (for the new established companies) above 35 000 LEI



State aid - 807/2014

Government decision 807/2014 – state aid for stimulating The investment with major impact in economy

DURATION AND BUDGET

The state aid is available for companies registered in Romania for investments to be developed in Romanian regions

The state aid aims to promote investments with major impact in economy

Overall budget: 600 million Euro

Annual budget: 100 million Euro

The total estimated number of companies to benefit of the scheme: 150

Contracting period: until December 31, 2020

Payment period: 2015 - 2023



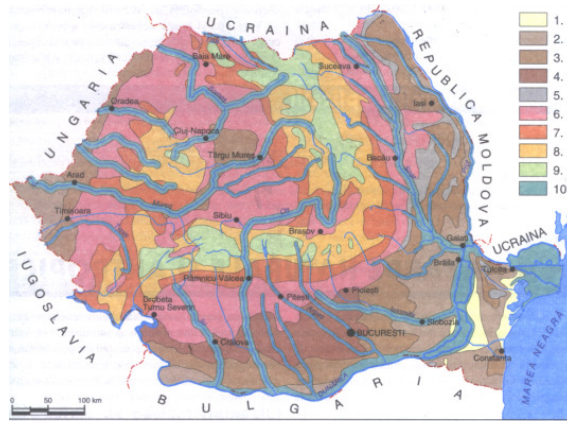
Continued

KEY CRITERIA FOR GRANTING THE STATE AID

Making an initial investment of at least 10 million euro, in sectors that are not specifically excluded from the scheme (non-eligible activities)

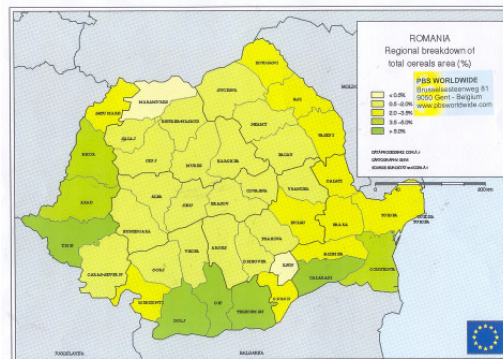
Maintaining the investment for a period of at least 5 years from the date of completion

Romania industrial agriculture



Soluțiile Române (1. soluri baltane; 2. cernoziomuri; 3. cernoziomuri levigate;
4. soluri brun roșcate; 5. soluri cenușii; 6. soluri brune-lujvice; 7. soluri eu-mezobazice; 8. soluri brun acide;

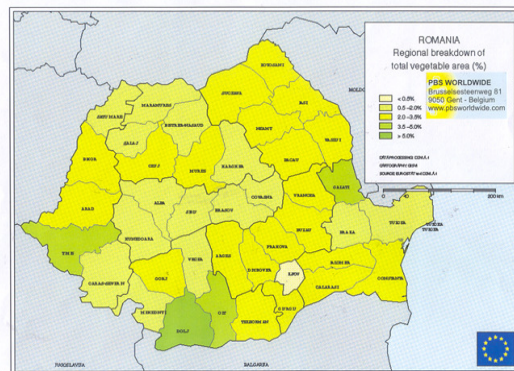
Cereals in Romania (source ins)



Top regions, Dolj, Timis, Olt, Teleorman, Calarasi...



Vegetables in Romania

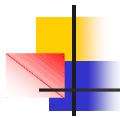


Top regions, Dolj, Timis, etc...



Presentations and guides agri

- n English language
- n Powerpoint presentation per measure
- n Only for members of cib
- n Advise on how to



More information

**Offices in Gent, Belgium and Buzau, Romania
CIBR and PBS Worldwide
Ir. Freddy M.E. Jacobs**

www.pbsworldwide.com

frjacobs@telenet.be

+32.478.331.799

www.cibr.be

cibr@telenet.be

+40.766.622.873